

Project Success

HBCU Conference

September 18, 2017

Federal Student Aid
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Panelists

ECMC

Paula Crow, Vice President of Student Success and Outreach



Amy Kerwin, Vice President – Community Investments



Bryan Ashton, Vice President – Community Investment

ET Winzer, Director, School Experience Group

Joel Harrell, Senior Advisor, Customer Experience Group

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Project Success

Objective: *To improve institutional performance and student outcomes at Minority Serving Institutions (MSIs).*

Approach: *Project Success pairs guaranty agencies (GAs) with participating MSIs to help the schools identify student risk factors affecting graduation, retention, and cohort default rates.*

MSI Segments:

- *Asian American and Native American Pacific Islander Serving Institutions (AANAPISI).*
- *Alaska Native and Native Hawaiian Serving Institutions (ANNH).*
- *Hispanic Serving Institutions (HSI).*
- *Historically Black Colleges and Universities (HBCU).*
- *Predominately Black Institutions (PBI).*
- *Tribal Colleges and Universities (TCU).*

Project Success

- The United States has over 700 Minority Serving Institutions (MSIs).
- These institutions receive \$24 billion in annual Title IV aid, but some institutions have relatively high 3 year cohort default rates (CDRs), low persistence and graduation rates, and a limited capacity to deal with these issues.
- GAs will address MSI student persistence and completion issues throughout the student-borrower lifecycle from pre-college to in-college to post-college.
- Participating schools do not pay for services provided by GAs.
- The program is expected to include up to 250 MSIs located in 40 states and territories that will be phased into the program over three years.

Project Success

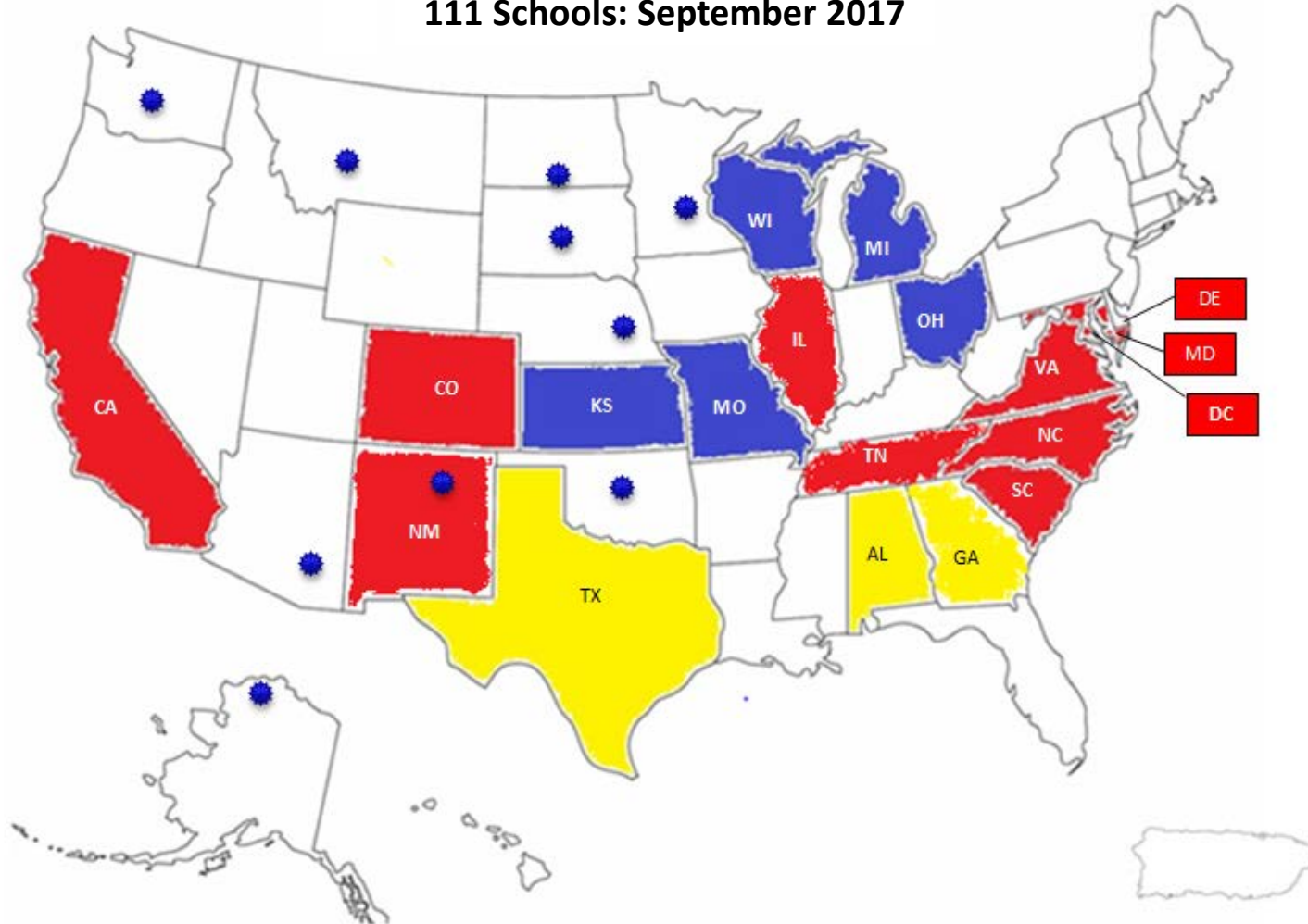
ECMC

Great Lakes

TG

• Indicates GL/TCU only in state

111 Schools: September 2017



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